## Leasing

Quantitative Finance - ISEG 2016/2017<br>Joaquim Montezuma de Carvalho

## Leasing

- Leasing - A contractual arrangement to grant the use of specific fixed assets for a specific time in exchange for payment, usually in form of rent. An operating lease is generally a short-term cancelable arrangement, whereas a financial, or capital, lease is a long-term non cancelable agreement.
- Lessee - One that receives the use of assets under a lease;
- Lessor - One that conveys the use of assets under lease.


## Leasing

- Whether it is an individual looking for a car or apartment, or a business looking at office space or a photocopier, leasing is a widely used alternative to buying property and equipment.
- Suppose ABC Lda is looking for a new car. Leasing is essentially the same as renting the car for a set period of time. If $A B C$ leases, $A B C$ will have the right to drive the car, will have the responsibility for maintaining it and insuring it, but she will not actually be the owner of the car.
- At the end of the lease, $A B C^{\prime}$ s payments cease and the car must be returned to the leasing company.


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## Example 1

Suppose that ABC decides to finance the entire cost of the car with a 5 -year loan at an 8,4\% annual interest rate compounded monthly. Calculate ABC monthly payment, knowing that the entire cost of the car is $19,875 €$.

## Solution

- $\mathrm{PV}=\mathrm{PMT} a_{\bar{n} \mid i} \Leftrightarrow 19,875 €=\operatorname{PMT} a_{\overline{60} \mid 0.7 \%}$
- $P M T=406.81 €$


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- For comparison, let's consider what would happen if ABC decided to lease the car. When $A B C$ borrows the money to buy the car, ABC will actually be borrowing 19.875€.
- When $A B C$ signs the lease, $A B C$ doesn't directly borrow any money. However, $A B C$ does borrow something - the car itself.
- With the actual loan, ABC monthly payments repay all of the principal borrowed together with all of the interest.
" The "loan" ABC takes out with the lease is only partly repaid with $A B C$ monthly lease payments. A large part will be repaid at the end of the lease by returning the car to the leasing company.


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- Suppose that the leasing company has determined that, after 2 years of normal use and proper maintenance, the value of this car should be $14,055 €$. This is referred to as its residual value.
- Of the $19,875 €$ that $A B C$ borrowed in the form of the car, $A B C$ will repay $14,055 €$ by returning the car.
- $A B C$ lease payments need to cover the difference together with the interest on this debt of $19,875 €$.

| Amount | Interest | Principal |
| :---: | :---: | :---: |
| $14,055 €$ (residual value) | Paid by monthly <br> installments | Paid by return of car |
| $5,820 €$ (loss in value) | Paid by monthly installments |  |

## Leasing

The (theoretical) monthly payment on a lease can be found by adding the following two parts:

1. Payment on Loss: Subtract the residual value from the original price, and calculate the annuity payment with this difference as the present value.

PLUS
2. Interest on Residual: Use the residual value as principal and calculate the monthly interest, using I = PRT

## Leasing

## Example 2

Using the information provided so far about ABC's car lease, determine the appropriate monthly lease payment. Assume an annual 8.4\% interest rate compounded monthly.

## Solution

- Payment on Loss:
- PV = PMT $a_{\bar{n} \mid i}$
- $5.820=$ PMT $a_{\overline{24} \mid 0.7 \%}$
- PMT $=\$ 264.29$
- Interest on Residual:
- $I=R V x i$
- $I=14055 \times 0.007$
- $I=98,39$
- Lease Payment $=264.29+98.39=362.9968$

